



# No Steve – **JUST JOBS**

## Sales Manager Geosynthetics Switzerland / German part (m/f/d)

Our client is a strongly growing **international company**, that offers **high-quality geotextiles and technical textiles**. For the **German part of Switzerland**, we are looking for a **Sales Manager Switzerland (m/f/d)** in a **permanent position**.

### Your responsibilities:

- Develop and manage sales activities, also new business opportunities in the German and French parts of Switzerland
- Research and develop a list of potential clients
- Develop and maintain good industry and territory knowledge
- Understand customer and competitor activities and communicate opportunities
- Conduct product and sales training sessions to meet customer needs and provide support to the French part
- Keeping continuous contact with customers/projects and new exploration
- Management of domestic commercial activities, preparation and follow-up of quotes, professional consultancy
- Attend industry trade shows, conferences, and other events as needed for networking
- Support and preparation of group developments and new product launch by presenting customer demands
- Provision of data to the company for preparation of commercial plans & budget
- Ensuring compliance with product pricing/margins or technically feasibility according to company instructions

### Your qualification:

- Civil Engineering degree is a plus or relevant knowledge of the market and potential customers
- 2-5 years of professional experience in construction sales or alternatively in construction project management
- Some basic geosynthetics technical knowledge/experience is a plus
- Fluent Swiss German, good French and English business knowledge
- Hunter type in sales manager, capable of building and maintaining long-term relationships
- Provide support to the French part of the company

### Our offer:

- Work in an internationally growing and healthy company
- Attractive salary package with bonus and a company car also for private use
- 36 vacation days
- Ability to work from home and flexible working hours

### Interested? Be part of this success story!

Please send your application to: [jobs@fretwork.com](mailto:jobs@fretwork.com)

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